

## **Strictly Private & Confidential**

Merrill Lynch International 2 King Edward Street London, EC1A 1HQ United Kingdom

The Board of Directors on behalf of International Paper Company 6420 Poplar Avenue Memphis, TN 38197 USA

11 September 2024

Dear Sirs and Mesdames,

## Offer for DS Smith Plc ("DS Smith") by International Paper Company ("International Paper")

We refer to the IP FY24 Profit Forecast as defined in Part A of the Appendix to the announcement by International Paper dated 27 August 2024 (the "Announcement") for which the Board of Directors of International Paper (the "Directors") are solely responsible under Rule 28.1 of the City Code on Takeovers and Mergers (the "Code"), and our report thereon, both of which are set out in the Announcement.

We also refer to the statement by the Directors confirming that the IP FY24 Profit Forecast remains valid as contained in the Scheme Document to be dated 11 September 2024.

We hereby confirm, solely for the purposes of Rule 27.2(d)(ii) of the Code, that our report on the IP FY24 Profit Forecast set out in the Announcement continues to apply.

This letter is required by Rule 27.2(d)(ii) of the Code and is provided pursuant to our engagement letter with International Paper solely to the Directors in connection with that rule and for no other purpose. We accept no responsibility to International Paper or its shareholders or any person (including, without limitation, the board of directors of DS Smith) other than the Directors in respect of the contents of our report. We are acting exclusively as financial adviser to International Paper and no one else in connection with the proposed transaction referred to in the Announcement and it was for the purpose of complying with Rule 28.1(a)(ii) of the Code that International Paper requested us to prepare our report on the IP FY24 Profit Forecast. No person other than the Directors can rely on the contents of our report, or on the work undertaken in connection with our report, and to the fullest extent permitted by law, we exclude all liability (whether in contract, tort or otherwise) to any other person, in respect of our report, its contents, its results, or the work undertaken in connection with our report, or any of the results or conclusions that can be derived from our report or any written or oral information provided in connection with our report, and any such liability is expressly disclaimed except to the extent that such liability cannot be excluded by law.

Yours faithfully,

Managing Director

For and on behalf of Merrill Lynch International

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